



**Name** :Patrick Grillo

**Job Title** :Senior Director, Solutions Marketing, Fortinet

**Affiliation**

As Senior Director, Solutions Marketing, Patrick is responsible for creating and evangelizing key messages about Fortinet’s cyber security solutions. Through his in-depth understanding of the complexities of cyber security, Patrick is able to cut through the half-truths and myths surrounding the subject to provide clear and concise information to Fortinet’s customers, prospects and partners. Prior to joining Fortinet, over the course of the past 30 years he has worked for a number of small to medium size organizations as well as larger companies such as Wellfleet Communications, Bay Networks, Nortel Networks, Hughes Network Systems and Comtech Mobile Data Communications in the United States, the United Kingdom and France, holding a range of senior level international sales and marketing roles. Patrick received his technical training while serving in the US Navy. Patrick is based at Fortinet’s EMEA facilities in Sophia Antipolis, France.